

Three Months Ended March 31, 2026

Supplementary Materials for Financial Results

May 11, 2026

EBARA JITSUGYO CO., LTD.

心地よい環境を、未来へつなぐ。



Market Condition

- Demand for renewal and development of water infrastructure facilities due to their aging, as well as for disaster prevention and mitigation, remains strong
- Demand remains strong in the private sector due to facility renewal of domestic plants
- Demand related to semiconductors picked up

Financial Highlights for Q1

- Both net sales and operating profit increased on the back of the high-level orders backlog
- Orders received increased significantly in Manufacturing business due to an order received for a large project for marine product seed production facilities (worth 2.7 bn yen)

FY2025 Business Plan

No change in business plan

- Expect both net sales (44.0 bn yen) and operating profit (6.3 bn yen) to renew respective highs for the fourth consecutive year
- At present, the business plan does not include any impact from the Middle East situation

Market Condition

- Demand for renewal and development of water infrastructure facilities due to their aging, as well as for disaster prevention and mitigation, remains strong
- Demand remains strong in the private sector due to facility renewal of domestic plants
- Demand related to semiconductors picked up

*All comparisons are year-on-year

Net Sales

14.81bn yen

(0.31bn yen ↗ / 2.1% ↗)

- Net sales in Trading business increased considerably
- Net sales in Manufacturing business remained flat while those in Engineering business decreased

Orders Received

11.45bn yen

(3.30bn yen ↗ / 40.5% ↗)

- Orders received increased significantly due to an order received for a large project in Manufacturing business
- Orders received decreased in Engineering business but increased in Trading business

Gross Profit

5.41bn yen

(0.56bn yen ↗ /
11.6% ↗)

- Gross profit increased in Engineering and Trading businesses
- Gross profit remained flat in Manufacturing business

Orders Backlog

32.77bn yen

(5.38bn yen ↗ / 19.6% ↗)

- Orders backlog increased substantially in Manufacturing business partly due to the order received for the large project
- Orders backlog in Engineering business increased while that in Trading business decreased

Operating Profit

3.48bn yen

(0.47bn yen ↗ / 15.9% ↗)

- An increase in gross profit exceeded an increase in SG&A expenses, mainly personnel expenses

Ordinary Profit

3.51bn yen

(0.46bn yen ↗ / 15.3% ↗)

Profit

2.43bn yen

(0.31bn yen ↗ / 14.8% ↗)

Q1 Performance

(Unit: mn yen)	FY2024 Q1		FY2025 Q1		FY2026 Q1		Year-on-Year	
		Ratio (%)		Ratio (%)		Ratio (%)	Change (%)	Change
Net Sales	13,762	100.0	14,504	100.0	14,814	100.0	+ 2.1	+ 310
Gross Profit	4,649	33.8	4,854	33.5	5,419	36.6	+11.6	+565
SG&A Expenses	1,803	13.1	1,852	12.7	1,939	13.1	+4.7	+87
Operating Profit	2,846	20.6	3,002	20.7	3,480	23.5	+15.9	+478
Ordinary Profit	2,899	21.0	3,050	21.0	3,518	23.7	+15.3	+468
Profit	2,005	14.6	2,118	14.5	2,433	16.4	+14.8	+315
Orders Received	10,065	-	8,153	-	11,458	-	+40.5	+3,305
Orders Backlog	27,723	-	27,399	-	32,779	-	+19.6	+5,380

Q1 Results Trends by Segment

		FY2024 Q1	FY2025 Q1	FY2026 Q1	Year-on-Year	
					Change (%)	Change
(Unit: mn yen)						
Manufacturing	Orders Received	1,996	1,173	4,482	+ 281.9	+ 3,309
	Net Sales	2,160	2,276	2,244	- 1.4	- 32
	Gross Profit	902	1,005	1,011	+ 0.6	+ 6
Engineering	Orders Received	5,150	3,919	3,757	- 4.1	- 162
	Net Sales	7,724	9,131	8,573	- 6.1	- 558
	Gross Profit	2,732	2,930	3,170	+ 8.2	+ 240
Trading	Orders Received	2,917	3,060	3,218	+ 5.2	+ 158
	Net Sales	3,877	3,096	3,997	+ 29.1	+ 901
	Gross Profit	1,014	918	1,237	+ 34.8	+ 319

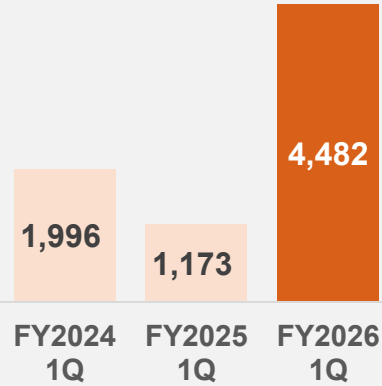
Q1 Results by Segment (Year-on-Year)

Manufacturing

(Unit: mn yen)

Orders Received

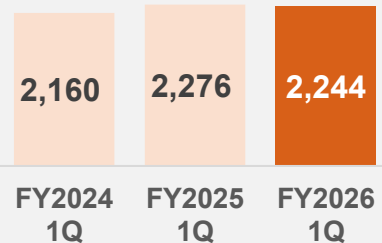
+ 3.30bn yen
(+ 281.9%)



Field	FY2024 Q1	FY2025 Q1	FY2026 Q1	Change	Change factors
Measuring	247	337	421	+ 84	<ul style="list-style-type: none"> Order received for a renewal project of a marine product seed production facility (worth 2.7 bn yen) in the water treatment plants field Orders for sanitary equipment used by public agencies and certain other products grew in the medical field
Energy-saving/ creating	346	152	175	+ 23	
Deodorizing	485	176	248	+ 72	
Water treatment plants	850	389	3,219	+ 2,830	
Medical	67	117	415	+298	

Net Sales

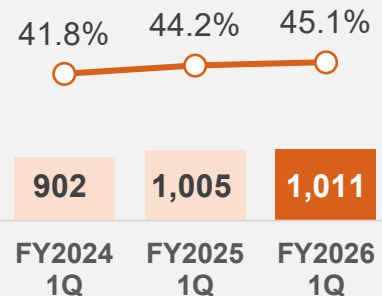
- 0.03bn yen
(- 1.4%)



Field	FY2024 Q1	FY2025 Q1	FY2026 Q1	Change	Change factors
Measuring	448	434	456	+ 22	<ul style="list-style-type: none"> Sales related to the replacement of deodorizers and the maintenance of deodorizing equipment increased in the deodorizing field Projects related to plant drainage facilities decreased in the water treatment plants field Sales of sanitary equipment used by public agencies declined in the medical field
Energy-saving/ creating	242	207	190	- 17	
Deodorizing	582	632	866	+ 234	
Water treatment plants	824	798	660	- 138	
Medical	63	204	70	- 134	

Gross Profit

+ 0.00bn yen
(+ 0.6%)



● Gross profit remained flat and gross profit margin increased only slightly

○ Gross Profit Margin

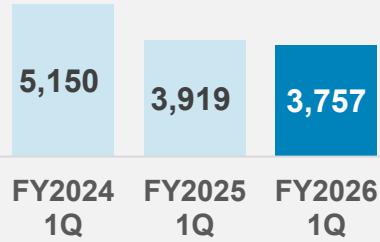
Q1 Results by Segment (Year-on-Year)

Engineering

(Unit: mn yen)

Orders Received

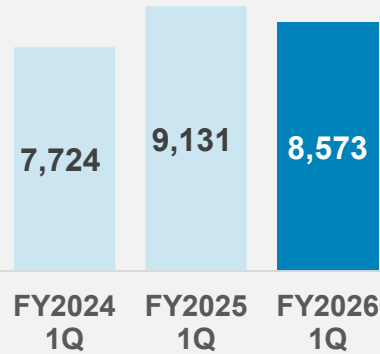
- 0.16bn yen
(- 4.1%)



- Orders received decreased slightly year-on-year despite the continued market condition

Net Sales

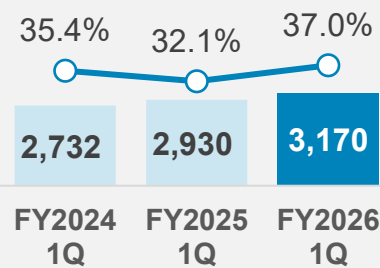
- 0.55bn yen
(- 6.1%)



- Sales were recorded as planned on the back of the orders backlog, but declined year-on-year

Gross Profit

+ 0.24bn yen
(+ 8.2%)



- Gross profit increased due to a rise in gross profit margin despite a decrease in net sales

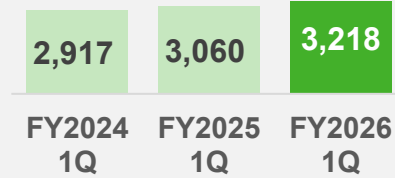
○ Gross Profit Margin

Trading

(Unit: mn yen)

Orders Received

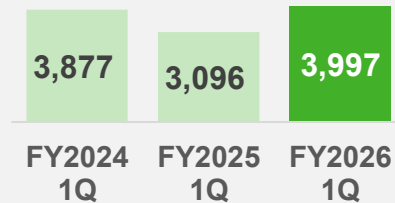
+ 0.15bn yen
(+ 5.2%)



- Orders received increased on the back of strong domestic demand for capital investment (in the manufacturing and other industries)

Net Sales

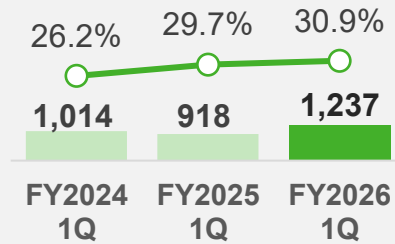
+ 0.90bn yen
(+ 29.1%)



- Net sales increased on the back of strong domestic demand for capital investment (in the manufacturing and other industries)

Gross Profit

+ 0.31bn yen
(+ 34.8%)



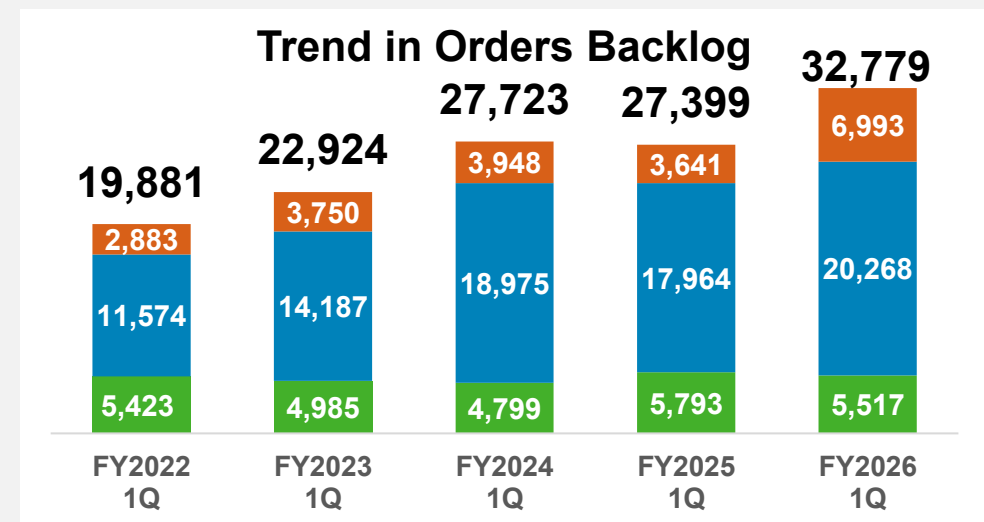
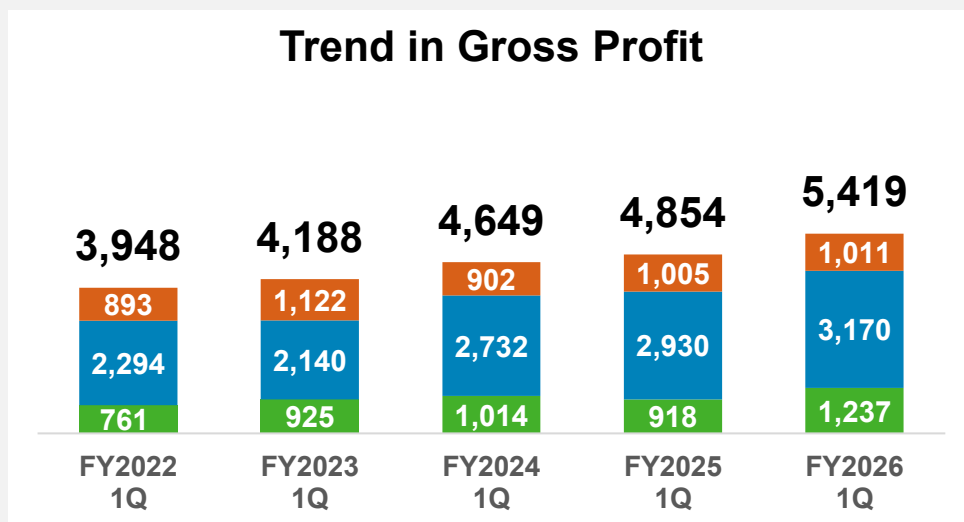
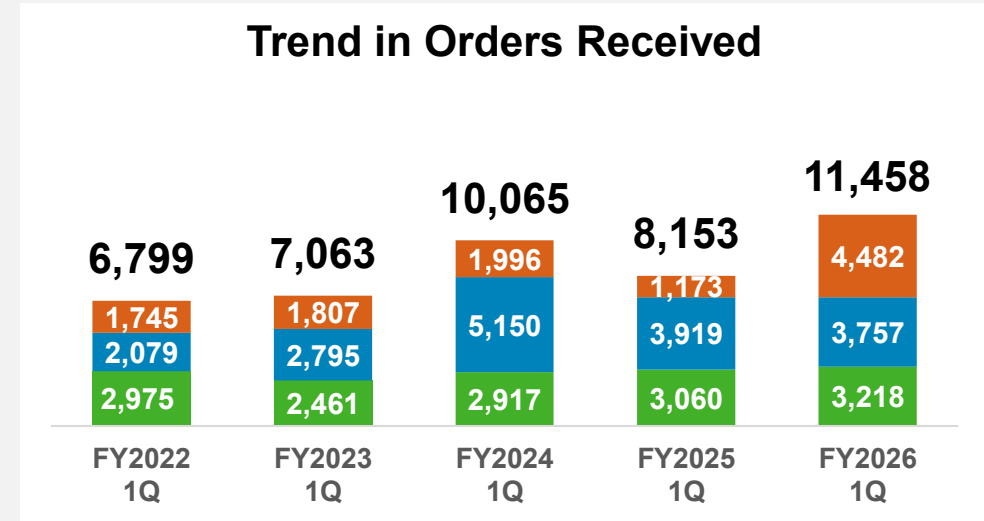
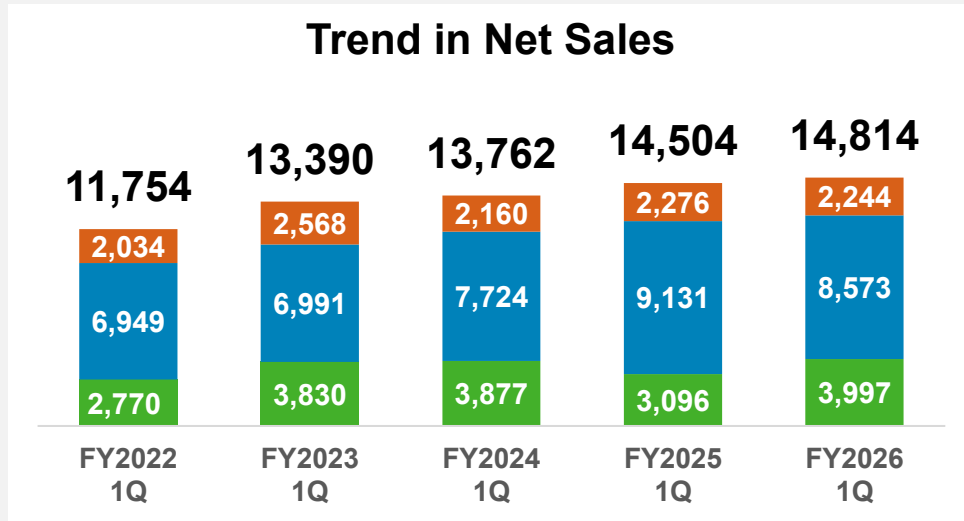
- Gross profit increased with profit margin secured at the same level as the previous year

○ Gross Profit Margin

Trends in Net Sales, Gross Profit, Orders Received, and Orders Backlog

■ Manufacturing ■ Engineering ■ Trading

(Unit: mn yen)



- Market conditions remain strong in both the public and private sectors, and we recognize that the favorable market conditions will continue in the future
- Net sales are expected to increase on the back of the high-level orders backlog (up 2.3 bn yen from the previous period)
- Plan to increase orders received and net sales, especially in disaster prevention and mitigation, storage batteries, and fisheries, which are focus areas that will drive business growth
- Plan to increase SG&A expenses in response to rising labor costs and higher R&D expenses stemming from active development investment
- **At present, the business plan does not include any impact from the Middle East situation**

(Unit: mn yen)	FY2024 Results		FY2025 Results		FY2026 Plan		Year-on-Year	
		Ratio (%)		Ratio (%)		Ratio (%)	Change (%)	Change
Net Sales	37,503	100.0	41,211	100.0	44,000	100.0	+ 6.8	+ 2,789
Gross Profit	11,727	31.3	13,927	33.8	14,200	32.3	+ 2.0	+ 273
SG&A Expenses	7,475	19.9	7,806	18.9	7,900	18.0	+ 1.2	+ 94
Operating Profit	4,251	11.3	6,121	14.9	6,300	14.3	+ 2.9	+ 179
Ordinary Profit	4,443	11.8	6,316	15.3	6,500	14.8	+ 2.9	+ 184
Profit	3,157	8.4	4,384	10.6	4,500	10.2	+ 2.6	+ 116
Orders Received	39,833	-	43,598	-	46,000	-	+ 5.5	+ 2,402
Orders Backlog	33,750	-	36,136	-	38,136	-	+ 5.5	+ 2,000

Q1 Results Trends by Segment

		FY2022 Q1		FY2023 Q1		FY2024 Q1		FY2025 Q1		FY2026 Q1	
		Result	YoY	Result	YoY	Result	YoY	Result	YoY	Result	YoY
		(Unit: mn yen)									
Orders received	Measuring	514	+87.6%	353	-31.3%	247	-30.0%	337	+36.2%	421	+24.9%
	Energy-saving/ creating	90	-23.1%	216	+140.0%	346	+60.2%	152	-55.9%	175	+15.1%
	Deodorizing	250	+6.8%	243	-2.8%	485	+99.6%	176	-63.6%	248	+40.9%
	Water treatment plants	407	+51.3%	743	+82.6%	850	+14.4%	389	-54.1%	3,219	+727.5%
	Medical	484	-25.3%	252	-47.9%	67	-73.4%	117	+73.8%	415	+254.7%
	Manufacturing	1,745	+13.2%	1,807	+3.6%	1,996	+10.5%	1,173	-41.2%	4,482	+281.9%
	Engineering	2,079	-51.2%	2,795	+34.4%	5,150	+84.3%	3,919	-23.9%	3,757	-4.1%
	Trading	2,975	+13.5%	2,461	-17.3%	2,917	+18.5%	3,060	+4.9%	3,218	+5.2%
	Total	6,799	-19.3%	7,063	+3.9%	10,065	+42.5%	8,153	-19.0%	11,458	+ 40.5%
Net sales	Measuring	455	+3.2%	451	-0.9%	448	-0.7%	434	-3.1%	456	+5.1%
	Energy-saving/ creating	124	+13.8%	268	+116.1%	242	-9.7%	207	-14.2%	190	-8.2%
	Deodorizing	508	-8.5%	582	+14.6%	582	+0.0%	632	+8.5%	866	+37.0%
	Water treatment plants	540	-43.9%	878	+62.6%	824	-6.2%	798	-3.1%	660	-17.3%
	Medical	407	-82.3%	389	-4.4%	63	-83.8%	204	+220.5%	70	-65.7%
	Manufacturing	2,034	-53.4%	2,568	+26.2%	2,160	-15.9%	2,276	+5.4%	2,244	-1.4%
	Engineering	6,949	-6.3%	6,991	+0.6%	7,724	+10.5%	9,131	+18.2%	8,573	-6.1%
	Trading	2,770	-5.7%	3,830	+38.2%	3,877	+1.2%	3,096	-20.2%	3,997	+29.1%
	Total	11,754	-20.2%	13,390	+13.9%	13,762	+2.8%	14,504	+5.4%	14,814	+2.1%
Gross profit	Manufacturing	893	-53.0%	1,122	+25.6%	902	-19.6%	1,005	+11.4%	1,011	+0.6%
	Engineering	2,294	-2.7%	2,140	-6.7%	2,732	+27.7%	2,930	+7.3%	3,170	+8.2%
	Trading	761	-3.4%	925	+21.6%	1,014	+9.6%	918	-9.5%	1,237	+34.8%
	Total	3,948	-21.8%	4,188	+6.1%	4,649	+11.0%	4,854	+4.4%	5,419	+11.6%
Selling, general and administrative expenses		1,613	+7.3%	1,710	+6.0%	1,803	+5.4%	1,852	+2.7%	1,939	+4.7%
Operating profit		2,334	-34.1%	2,478	+6.2%	2,846	+14.8%	3,002	+5.5%	3,480	+15.9%
Non-operating profit		55		51		69		67		80	
Non-operating expenses		18		38		16		18		42	
Ordinary profit		2,372	-33.7%	2,492	+5.0%	2,899	+16.3%	3,050	5.2%	3,518	+15.3%
Extraordinary income		140		-		-		1		-	
Extraordinary losses		11		-		-		0		2	
Profit before income taxes		2,501	-35.7%	2,492	-0.4%	2,899	+16.3%	3,052	+5.3%	3,515	+15.2%
Profit		1,733	-36.0%	1,723	-0.6%	2,005	+16.4%	2,118	+5.6%	2,433	+14.8%

Results Trends by Segment

		FY2022		FY2023		FY2024		FY2025		FY2026	
		Result	YoY	Result	YoY	Result	YoY	Result	YoY	Plan	YoY
		(Unit: mn yen)									
Orders received	Measuring	1,908	+11.1%	1,682	-11.8%	1,289	-23.4%	2,060	+59.8%	2,100	+1.9%
	Energy-saving/ creating	1,120	+51.6%	1,018	-9.1%	922	-9.4%	851	-7.7%	900	+5.8%
	Deodorizing	1,264	+5.6%	1,622	+28.3%	1,908	+17.6%	1,464	-23.3%	1,500	+2.5%
	Water treatment plants	2,228	+5.6%	2,328	+4.5%	3,281	+40.9%	2,797	-14.8%	5,500	+96.6%
	Medical	1,106	-25.1%	605	-45.3%	343	-43.3%	343	0.0%	500	+45.8%
	Manufacturing	7,626	+5.3%	7,255	-4.9%	7,743	+6.7%	7,517	-2.9%	10,500	+39.7%
	Engineering	16,349	-6.2%	20,835	+27.4%	20,500	-1.6%	24,358	+18.8%	23,000	-5.6%
	Trading	10,667	+3.2%	10,360	-2.9%	11,589	+11.9%	11,721	+1.1%	12,500	+6.6%
	Total	34,643	-1.1%	38,452	+11.0%	39,833	+3.6%	43,598	+9.5%	46,000	+5.5%
Net sales	Measuring	1,350	-10.8%	1,792	+32.7%	1,693	-5.5%	1,694	+0.1%	2,000	+18.1%
	Energy-saving/ creating	637	+8.0%	1,503	+135.9%	1,005	-33.1%	840	-16.4%	900	+7.1%
	Deodorizing	1,252	+22.4%	1,403	+12.1%	1,350	-3.7%	1,646	+21.9%	1,500	-8.9%
	Water treatment plants	2,060	+1.3%	2,251	+9.3%	2,676	+18.9%	2,904	+8.5%	3,200	+10.2%
	Medical	989	-70.9%	705	-28.7%	385	-45.4%	421	+9.4%	500	+18.8%
	Manufacturing	6,288	-26.6%	7,654	+21.7%	7,111	-7.1%	7,506	+5.6%	8,100	+7.9%
	Engineering	14,408	-1.9%	17,671	+22.6%	18,872	+6.8%	22,450	+19.0%	23,600	+5.1%
	Trading	9,532	+3.2%	10,954	+14.9%	11,520	+5.2%	11,254	-2.3%	12,300	+9.3%
	Total	30,229	-6.9%	36,280	+20.0%	37,503	+3.4%	41,211	+9.9%	44,000	+6.8%
Gross profit	Manufacturing	2,580	-32.2%	3,260	+26.4%	2,871	-11.9%	3,119	+8.7%	3,250	+4.2%
	Engineering	4,234	-3.8%	5,201	+22.8%	5,682	+9.3%	7,532	+32.6%	7,600	+0.9%
	Trading	2,467	+8.1%	2,680	+8.6%	3,173	+18.4%	3,274	+3.2%	3,350	+2.3%
	Total	9,282	-11.5%	11,142	+20.0%	11,727	+5.2%	13,927	+18.8%	14,200	+2.0%
Selling, general and administrative expenses		6,525	+0.3%	7,117	+9.1%	7,475	+5.0%	7,806	+4.4%	7,900	+1.2%
Operating profit		2,756	-30.8%	4,025	+46.0%	4,251	+5.6%	6,121	+44.0%	6,300	+2.9%
Non-operating profit		241		241		255		287		300	
Non-operating expenses		68		103		63		92		100	
Ordinary profit		2,929	-28.7%	4,164	+42.1%	4,443	+6.7%	6,316	+42.2%	6,500	+2.9%
Extraordinary income		140		201		116		103		-	
Extraordinary losses		21		0		20		258		-	
Profit before income taxes		3,048	-30.6%	4,365	+43.2%	4,539	+4.0%	6,161	+35.7%	6,500	+5.5%
Profit		2,169	+31.3%	3,141	+44.8%	3,157	+0.5%	4,384	+38.8%	4,500	+2.6%

心地よい環境を、未来へつなぐ。



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